

# Enabling insurance for disabled travellers

A charitable rehabilitation organisation in Canada, Ontario March of Dimes, has joined forces with Ingle International to launch TravelAbility – a new programme that makes travel insurance more accessible for people with disabilities.

Due to their special requirements, people with disabilities often forgo holidays because of the hassle involved in getting travel insurance, or they simply take a chance and go away without any insurance. "Ontario March of Dimes and Ingle International are aware that Canadians living with disabilities can face specific challenges while travelling," says Ron Kelusky, Vice President and Chief Operating Officer for Ontario March of Dimes. "Through this new programme, people with disabilities will now be able to turn to an experienced and trusted

insurance source that can address their individual needs." Chairman of Ingle International, Robin Ingle, added: "The goal of the TravelAbility programme is to open up the world for people living with disabilities and their families. Finding travel insurance can be a barrier. Through TravelAbility, we can remove some of the barriers by helping people with disabilities find the right insurance product that not only suits their needs, but their budget too."



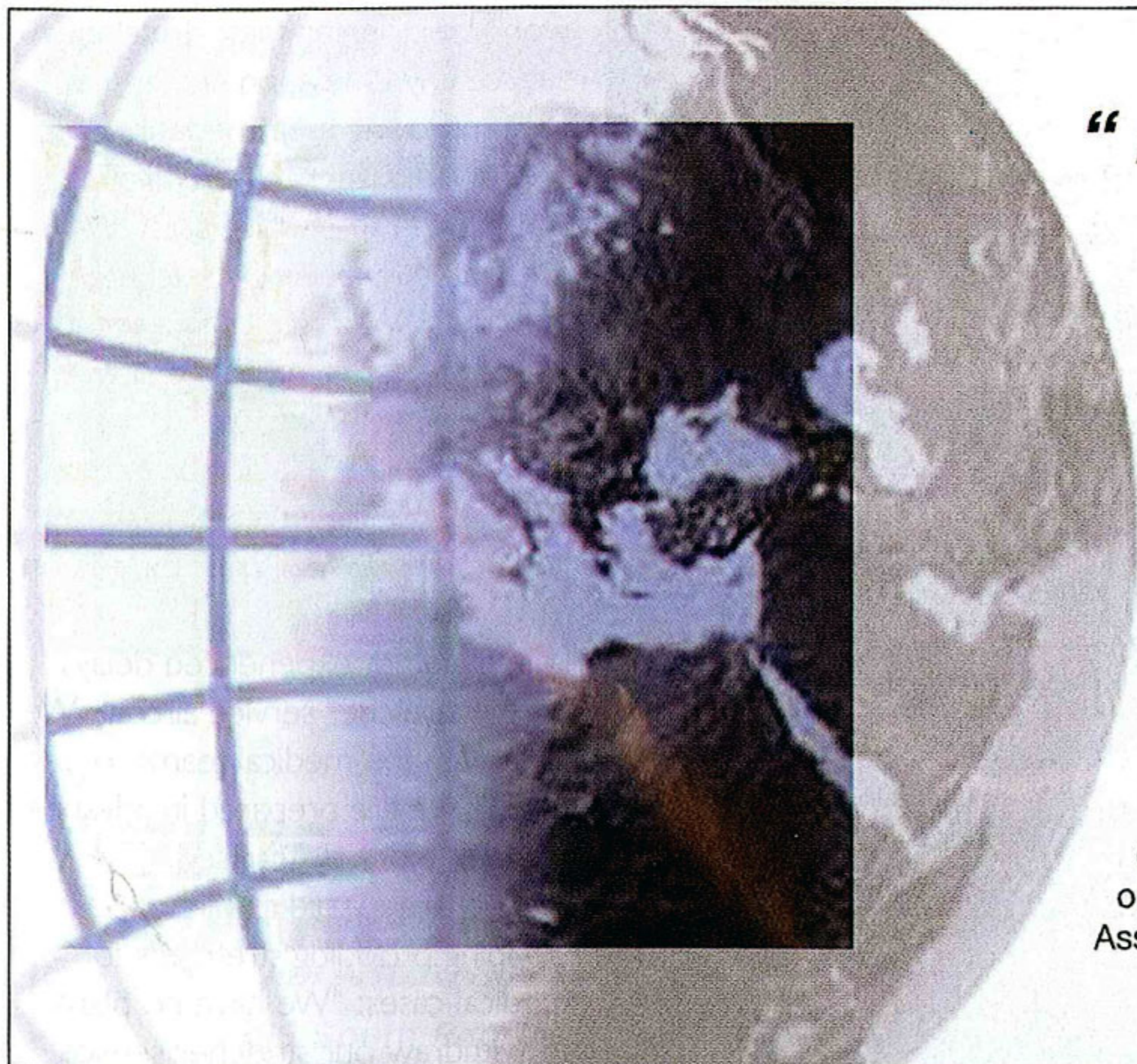
can benefit from the BIBA Health Checks in a way that's suitable for them."

Cook.

## Mondial online

Mondial UK has renewed its licences of Aequos online from Defaqto, which provides the company with real-time access to a database of financial and insurance product data, to keep on the ball with what their competitors are doing.

The system combines product database with an Internet application to give Mondial a way to access, analyse and ensure that product knowledge is maintained against competitors. Steve Hook, Director for Corporate and Travel at Mondial UK, commented: "This allows us greater insight into how we are positioned within the marketplace and to react quickly to any market changes."



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Our call response is exceptional, with over 90% of calls being picked up within 15 seconds. On completion of the screening, the system returns an immediate decision based on the score and the underwriting criteria for the particular scheme. RISCK Solution screening application, Medichek, which was specifically designed for us, encompasses over 20 years experience in the Medical, Aeromedical and Repatriation fields. Our system has also been designed to allow Agents/Brokers to complete a large portion of the screening process themselves with referral to our Medical Desk only if necessary. In addition, in the future we will be able to allow on-line access for customers as well as Agents, Brokers, Assistance Companies and Claims Handlers.

medichek



# RISCK Solutions

- **Medical Screening**
- Travel Advice
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